ILLINOIS COMMERCE COMMISSION MAY 16 A 9: 40

Docket No. 07-0276

In the Matter of the Application of Access Media 3, Inc. Application for a Certificate of Local and Interexchange Authority to Operate as a Reseller and a Facilities-Based Carrier of Telecommunications Services within the

State of Illinois

PRE-FILED TESTIMONY OF SCOTT REDIGER

- O. Please state your full name, business address, and position.
- My name is Scott Rediger. My business address is Access Media 3, Inc. ("Access A. Media" or "Applicant"), 621 Plainfield Road, Suite 403, Willowbrook, IL 60527. I am Chief Executive Officer for Access Media.
- Q. Please describe your professional experience and educational background.
- Prior to becoming Chief Executive Officer of Access Media, I was the Chief Operating A. Officer of Oak Brook Terrace, Illinois-based CIMCO Communications, Inc. I co-founded and developed Ovation Communications, a competitive local exchange carrier business offering facilities-based local, long distance and data services to medium and large sized businesses in the metropolitan areas of Chicago, Minneapolis/St. Paul, Milwaukee, Detroit and Flint. After much growth and success, Ovation was sold to McLeod USA, where I served as Senior Vice President of Products and Development.

Prior to my success with Ovation Communications, I worked with MFS Communications where I held various managerial positions, worked and lived in London assisting with the company's U.K. launch, and developed MFS Communications' entry strategy into Canada. I also served as a investor and board member of Advocate Networks, an Atlanta-based communication services firm, and held key executive positions as President and Chief Operating Officer of Dantis, a Chicago-based web hosting and managed services firm.

I received a B.S. in Finance with a minor in Accounting from DePaul University in Chicago, IL in 1990.

- Q. Have you testified before the Illinois Commerce Commission previously?
- A. No.
- Q. Is Access Media legally authorized to do business in Illinois?
- A. Yes. Access Media is an Illinois corporation.
- Q. Are you familiar with the application that was submitted by Access Media on April24, 2007 to the Commission for a Certificate of Authority ("Application")?
- A. Yes. I am familiar with Access Media's application.
- Q. Are there any changes or updated information of which the Commission should be aware?
- A. No. There are changes to the application.
- Q. What is the purpose of your testimony in this proceeding?
- A. The purpose of my testimony is to describe the resold and facilities-based services that

 Access Media proposes to offer in Illinois and to review issues related to Access Media's request

 for a license to provide such services. My testimony specifically relates to Access Media's

managerial, financial and technical competence to provide the telecommunications services for which authority is requested.

- Q. Please describe the authority that Access Media seeks from the Commission.
- A. Access Media seeks to offer all forms of resold and facilities-based local and interexchange telecommunications services throughout the State of Illinois.
- Q. Please describe the corporate structure of Access Media.
- A. Access Media was formed on December 7, 2006 as an S Corporation and I became Chief Executive Officer on January 2, 2007.
- Q. Please describe Access Media's managerial and technical qualifications.
- A. Access Media's executive team has a combined 50+ years of experience in the technology industry with a successful track record, completing diverse projects nationwide in over 35 states. Descriptions of the telecommunications and managerial experience of Access Media's key personnel, who have extensive management, financial and technical experience, are provided to the Commission with the Application as Exhibit C.
- Q. Please describe Access Media's financial qualifications.
- A. As explained in the Application, Access Media possesses the financial qualifications necessary to conduct its telecommunications operations. Financial statements demonstrating Access Media's financial capability to offer the proposed services are submitted as Exhibit D of the Application.
- Q. Please describe the types of services Access Media will offer in Illinois.
- A. Access Media intends to provide facilities-based and resold local exchange and interexchange telecommunications services in Illinois. Access Media will continually monitor and maintain a high level of control over its network on a 24-hours-a-day, 7-days-a-week basis to

ensure that Access Media provides safe, reliable and high-quality telecommunications services in Illinois.

- Q. What facilities will Access Media use to provide its proposed local exchange services?
- A. Access Media's telecommunications services in the State of Illinois will initially be provided through the resale of the facilities of other certificated carriers. Access Media will deploy its own facilities in Illinois as business and market conditions warrant.
- Q. Please provide the name, address and telephone number of the person that will serve as your company's contact to the Consumer Service Division for complaint resolution.
- A. For complaint resolution, please contact Kevin Koerber, Service Coordinator, Access Media 3, Inc., 621 Plainfield Road, Suite 403, Willowbrook, IL 60527, Tel: (630) 230-0555, Fax: (630) 230-0558, Email: kkoerber@am3inc.com.
- Q. Will the granting of a certificate of convenience and necessity to Access Media serve the public interest?
- A. Yes, both the Illinois legislature and the United States Congress, through the Communications Act of 1934, as amended ("Federal Act"), have determined that it is in the public interest to promote competition in the provision of telecommunications services. As noted above, the Federal Act was designed to promote increased competition in the telecommunications market. Moreover, the Commission has already determined that the grant of applications for competing licenses to provide telecommunications service is in the public interest. The grant of Access Media's Application will further the public interest by expanding the availability of alternative sources of telecommunications services in the State of Illinois.

Access Media's proposed services will provide multiple public benefits by providing users of telecommunications services with a greater range of competitive choices. In addition, increased competition will create incentives for lower prices, more innovative services and more responsive customer service.

Enhanced local exchange services competition will also stimulate the demand for the services supplied by all local service carriers, including the Incumbents. The Incumbent Carrier will have market incentives to improve the efficiency of their operations, and will benefit from the increased use of telecommunications services, due to the expansion of the total market for telecommunications services.

Furthermore, increased competition has driven telecommunications prices downward, which benefits Illinois consumers who have seen concomitant reductions in their bills, which in turn has contributed to strengthening the Illinois economy.

- Q. Does this conclude your testimony?
- A. Yes, it does.